

NEWS RELEASE

Winpak Reports 2021 Second Quarter Results

Winnipeg, Manitoba, July 22, 2021 - Winpak Ltd. (WPK) today reports consolidated results in US dollars for the second quarter of 2021, which ended on June 27, 2021.

	Quarter Ended		Year-To-Date Ended	
	June 27 2021	June 28 2020	June 27 2021	June 28 2020
<i>(thousands of US dollars, except per share amounts)</i>				
Revenue	243,969	216,201	468,775	429,797
Net income	29,439	29,920	54,681	53,466
Income tax expense	8,777	10,597	17,651	19,202
Net finance expense (income)	252	(131)	418	(1,161)
Depreciation and amortization	11,377	11,170	22,659	22,005
EBITDA (1)	49,845	51,556	95,409	93,512
Net income attributable to equity holders of the Company	28,520	29,226	53,015	52,381
Net income attributable to non-controlling interests	919	694	1,666	1,085
Net income	29,439	29,920	54,681	53,466
Basic and diluted earnings per share (cents)	44	45	82	81

Winpak Ltd. manufactures and distributes high-quality packaging materials and related packaging machines. The Company's products are used primarily for the packaging of perishable foods, beverages and in healthcare applications.

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¹ EBITDA is not a recognized measure under International Financial Reporting Standards (IFRS). Management believes that in addition to net income, this measure provides useful supplemental information to investors including an indication of cash available for distribution prior to debt service, capital expenditures, payment of lease liabilities and income taxes. Investors should be cautioned, however, that this measure should not be construed as an alternative to net income, determined in accordance with IFRS, as an indicator of the Company's performance. The Company's method of calculating this measure may differ from other companies and, accordingly, the results may not be comparable.



Management's Discussion and Analysis

(presented in US dollars)

Forward-looking statements: Certain statements made in the following Management's Discussion and Analysis contain forward-looking statements including, but not limited to, statements concerning possible or assumed future results of operations of the Company. Forward-looking statements represent the Company's intentions, plans, expectations and beliefs, and are not guarantees of future performance. Such forward-looking statements represent Wipak's current views based on information as at the date of this report. They involve risks, uncertainties and assumptions and the Company's actual results could differ, which in some cases may be material, from those anticipated in these forward-looking statements. Factors that could cause results to differ from those expected include, but are not limited to: the terms, availability and costs of acquiring raw materials and the ability to pass on price increases to customers; ability to negotiate contracts with new customers or renew existing customer contracts with less favorable terms; timely response to changes in customer product needs and market acceptance of our products; the potential loss of business or increased costs due to customer or vendor consolidation; competitive pressures, including new product development; industry capacity, and changes in competitors' pricing; ability to maintain or increase productivity levels; ability to contain or reduce costs; foreign currency exchange rate fluctuations; changes in governmental regulations, including environmental, health and safety; changes in Canadian and foreign income tax rates, income tax laws and regulations. In addition, factors arising as a result of the Coronavirus (COVID-19) global pandemic that could cause results to differ from those expected include, but are not limited to: potential government actions, changes in consumer behaviors and demand, changes in customer requirements, disruptions of the Company's suppliers and supply chain, availability of personnel and uncertainty about the extent and duration of the pandemic. Unless otherwise required by applicable securities law, Wipak disclaims any intention or obligation to publicly update or revise this information, whether as a result of new information, future events or otherwise. The Company cautions investors not to place undue reliance upon forward-looking statements.

Financial Performance

Net income attributable to equity holders of the Company for the second quarter of 2021 of \$28.5 million or 44 cents in earnings per share (EPS) decreased by 2.4 percent from the \$29.2 million or 45 cents per share recorded in the corresponding quarter in 2020. The advancement in sales volumes elevated EPS by 4.0 cents, of which 0.5 cents is estimated to be attributed to COVID-19. The decline in gross profit margins were a key factor and negatively impacted EPS by 5.5 cents. Furthermore, higher operating expenses and a reduction in net finance income subtracted 1.0 cent and 0.5 cents, respectively from EPS. Conversely, lower income taxes raised EPS by 2.0 cents.

For the six months ended June 27, 2021, net income attributable to equity holders of the Company amounted to \$53.0 million or 82 cents per share, an increase of 1.2 percent compared to the 2020 first half result of \$52.4 million or 81 cents per share. Stronger sales volumes benefitted EPS by 6.5 cents. It is estimated that COVID-19 accounted for 0.5 cents. Also influential were lower gross profit margins, which had a negative effect on EPS of 8.0 cents. The decline in net finance income further decreased EPS by 2.0 cents. The level of net income attributable to non-controlling interests reduced EPS by 1.0 cent. Foreign exchange and income taxes had the opposite effect, enhancing EPS by 3.5 cents and 2.0 cents, respectively.

Operating Segments and Product Groups

The Company provides three distinct types of packaging technologies: a) flexible packaging, b) rigid packaging and flexible lidding and c) packaging machinery. Each is deemed to be a separate operating segment.

The flexible packaging segment includes the modified atmosphere packaging, specialty films and biaxially oriented nylon product groups. Modified atmosphere packaging extends the shelf life of perishable foods, while at the same time maintains or improves the quality of the product. The packaging is used for a wide range of markets and applications, including fresh and processed meats, poultry, cheese, medical device packaging, high performance pouch applications and high-barrier films for converting applications. Specialty films include a full line of barrier and non-barrier films which are ideal for converting applications such as printing, laminating and bag making, including shrink bags. Biaxially oriented nylon film is stretched by length and width to add stability for further conversion using printing, metalizing or laminating processes and is ideal for food packaging applications such as cheese, fluid and viscous liquids, and industrial applications such as book covers and balloons.

The rigid packaging and flexible lidding segment includes the rigid containers, lidding and specialized printed packaging product groups. Rigid containers include portion control and single-serve containers, as well as plastic sheet, custom and retort trays, which are used for applications such as food, pet food, beverage, dairy, industrial and healthcare. Lidding products are available in die-cut, daisy chain and rollstock formats and are used for applications such as food, dairy, beverage, industrial and healthcare. Specialized printed packaging provides packaging solutions to the pharmaceutical, healthcare, nutraceutical, cosmetic and personal care markets.

Packaging machinery includes a full line of horizontal fill/seal machines for preformed containers and vertical form/fill/seal pouch machines for pumpable liquid and semi-liquid products and certain dry products.

Revenue

The impact of COVID-19 has differed amongst the Company's product groups. Although still constrained by varying levels of public health orders that remain in place throughout North America, sales activity with respect to customers that focus on the food service and restaurant industries has rebounded considerably in the current quarter relative to the prior year. In addition, for customers that service the retail food industries, volumes were heightened due in part to the shift in consumer behavior towards greater at-home meal consumption. Compared to the prior year, it is estimated that COVID-19 raised second quarter sales volumes between 1.0 to 2.0 percent and elevated year-to-date sales volumes between 0.5 to 1.5 percent.

Revenue in the second quarter of 2021 was \$244.0 million, \$27.8 million or 12.8 percent greater than the second quarter of 2020. Volumes, in total, expanded by 9.7 percent. Within the rigid packaging and flexible lidding operating segment, volumes advanced by 12 percent in the quarter. The notable increase in rigid container volumes was partly attributed to the new custom pet food tray and dessert container product launches. Also relevant was the large expansion in condiment container activity. Modest growth in lidding product group volumes was due to advancements in retort pet food and condiment lidding. The flexible packaging operating segment realized healthy volume growth of 9 percent in the quarter. For the modified atmosphere packaging product group, strong volume growth reflected enhanced demand with respect to customers that service the retail meat and cheese markets. Biaxially oriented nylon volumes realized robust growth and were a consequence of the turnaround experienced by several major customers in food services and non-food retail that were acutely impacted by COVID-19 during the second quarter of 2020. For the packaging machinery operating segment, modest volume growth of 4 percent was achieved in comparison to the corresponding quarter of 2020. Selling price and mix changes had a positive effect on revenue of 1.7 percent. The strengthening of the Canadian dollar relative to the US dollar increased revenue by 1.4 percent.

For the first six months of 2021, revenue grew by 9.1 percent to \$468.8 million from \$429.8 million in the comparable prior year period. Volumes strengthened by 8.2 percent. Within the rigid packaging and flexible lidding operating segment, volume gains amounted to 10 percent. Rigid container volumes increased significantly due to a combination of customers' new product offerings and much higher condiment and snack food container shipments. Lidding product group volumes were relatively unchanged as improved retort pet food, snack food and condiment lidding activity was largely offset by lower creamer lidding and food rollstock volumes. The flexible packaging operating segment attained volume growth of 7 percent. In particular, modified atmosphere packaging volumes expanded due to the overall enhanced demand for retail meat and cheese products. This was complemented by the acceleration in biaxially oriented nylon volumes which benefitted from a surge in customer orders during the second quarter. Packaging machinery volumes progressed by 7 percent. Selling price and mix changes had virtually no effect on revenue. Customer price increases would have added 0.7 percent to revenue were it not for the elimination of the tariff surcharges on the imported aluminum foil, which nullified the effect. Foreign exchange had a minor 0.9 percent favorable impact on revenue in relation to the corresponding prior year period.

Gross Profit Margins

Gross profit margins fell to 28.6 percent of revenue in the second quarter of 2021, down from the 31.5 percent of revenue recorded in the same quarter of 2020. Raw material costs increased to a significantly greater extent than the related selling price adjustments, lessening gross profit margins by 4.2 percentage points. The normal delayed timing of selling price pass-through adjustments to customers on formal price indexing programs generated this large disparity. The surge in sales volumes led to gains in the utilization of equipment capacity, causing an elevation in gross profit margins of 1.3 percentage points.

For the first six months of 2021, gross profit margins of 28.9 percent of revenue narrowed by 1.9 percentage points from the 30.8 percent of revenue recorded in the 2020 year-to-date comparable period. Considerably higher raw material costs, paired with modest selling price increases, produced a decrease in EPS of 17 cents. The rate of sales volume growth outpaced the related expansion in fixed manufacturing overheads, tempering the negative impact of raw material costs, augmenting EPS by 9 cents.

During the second quarter of 2021, the raw material purchase price index experienced an increase of 17 percent compared to the initial quarter of 2021. Over the past 12 months, the rise in the index was even more significant at 46 percent. The pronounced increase in the index thus far in 2021 was caused by the heightened worldwide demand for the Company's primary resins and the constrained producer supply, which was amplified in the first quarter on account of the winter storm that occurred in the US Gulf Coast region in February, causing unplanned producer shutdowns. In the second quarter, nylon resin had the most substantial increase of 35 percent while polyethylene and polypropylene resins recorded advances of 21 percent and 13 percent, respectively.

Expenses and Other

Operating expenses in the second quarter of 2021, exclusive of foreign exchange, expanded at a slightly greater rate relative to the growth in sales volumes, thereby subtracting 1.0 cent from EPS. The new Wiicare healthcare sales initiative and upcoming injection molding market participation necessitated salesforce additions, coupled with higher freight and distribution costs, drove the elevated operating expenses. The drop in the effective income tax rate raised EPS by 2.0 cents. Lower net finance income subtracted 0.5 cents from EPS and was the outcome of the moderate decline in the rate of interest earned on the Company's cash and cash equivalent amounts.



On a year-to-date basis, operating expenses, adjusted for foreign exchange, increased at a rate of 8.7 percent in relation to the 8.2 percent progression in sales volumes, thereby having a negligible impact on EPS. Foreign exchange added 3.5 cents to EPS due to the large favorable translation differences recorded on the revaluation of monetary assets and liabilities denominated in Canadian dollars, which was in contrast to the sizeable unfavorable translation differences recorded in the first six months of 2020. The effective income tax rate was two percentage points lower, adding 2.0 cents to EPS. Conversely, the muted rate of interest applied to the cash and cash equivalent amounts produced a contraction in EPS of 2.0 cents. Additionally, a greater proportion of net income attributable to non-controlling interests dampened EPS by 1.0 cent.

Capital Resources, Cash Flow and Liquidity

The Company's cash and cash equivalents balance ended the second quarter of 2021 at \$513.3 million, an increase of \$17.0 million from the end of the prior quarter. Winpak generated strong cash flows from operating activities before changes in working capital of \$49.6 million. The net investment in working capital increased by \$7.0 million. Inventory amounts climbed by \$13.4 million as a result of the substantial increase in resin prices and the seasonal accumulation of finished good inventories. Largely due to the higher inventory balances, trade payables and other liabilities advanced by \$10.2 million. Trade and other receivables expanded by \$3.9 million following the \$19.2 million growth in revenue relative to the first quarter of 2021. Cash was used for plant and equipment additions of \$18.5 million, income tax payments of \$4.2 million, dividend payments of \$1.6 million, employee defined benefit plan contributions of \$0.9 million and other items totaling \$0.4 million.

For the first half of 2021, the cash and cash equivalents balance improved by \$17.9 million as a result of the significant cash flow provided by operating activities before changes in working capital of \$94.9 million. Working capital consumed \$33.0 million in cash. The increases in inventories, trade and other receivables and trade payables and other liabilities each coincided with the prominent rise in raw material costs and the growth in sales volumes. Cash outflows included: \$27.5 million in plant and equipment additions, income tax payments of \$11.5 million, dividend payments of \$3.1 million, employee defined benefit plan contributions of \$1.0 million and other items amounting to \$0.9 million.

The Company paid a special dividend in Canadian dollars of \$3.00 per common share on July 9, 2021. Sufficient cash resources are available to fund both capital expenditures for organic growth and potential acquisition opportunities.


Summary of Quarterly Results

	Thousands of US dollars, except per share amounts (US cents)							
	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019
Revenue	243,969	224,806	212,091	210,605	216,201	213,596	217,456	212,734
Net income attributable to equity holders of the Company	28,520	24,495	27,256	26,684	29,226	23,155	26,679	28,578
EPS	44	38	42	41	45	36	41	44

Looking Forward

The Company continues to effectively manage through the ongoing impacts of the Coronavirus (COVID-19) pandemic as an essential supplier of packaging materials and machinery for our business partners. At this time, it appears that the pandemic will be present, in diminishing magnitude, for the balance of 2021 given the rising prevalence of infections from the highly contagious delta and other variants. As more individuals become fully vaccinated across North America, the pace of business reopenings should accelerate as evidenced in the United States. Winpak's facilities remain fully operational with a minimal number of COVID-19 cases. Current market sentiment is that the economy could progressively return to near pre-COVID-19 levels by the end of the year.

During the first half of the year, pandemic-related business trends persisted amongst Winpak's operating segments with muted volumes within the foodservice and hospitality markets and robust volume growth from retail related products. During the latter part of the second quarter, the Company's foodservice and hospitality product segments started to show a recovery in customer order levels which is expected to gain further traction in the third quarter. For the balance of 2021, the Company is optimistic on being able to sustain the appreciable sales volume gains that were realized across the operating segments in the first six months of the year. In the rigid container product group, new customer rollouts with initial product launches in retort pet food and single-serve desserts, in tandem with exceptional order levels from single-serve polypropylene condiments and snack food containers, will drive sizeable business gains. The flexible packaging segment is expected to continue to generate notable volume growth from retail protein and cheese products along with buoyant activity from the biaxially oriented nylon film non-food retail and hospitality markets. Supplementing the realized flexible packaging segment growth in the first six months of the year is new business onboarding from frozen food and spouted pouch products. The flexible lidding product group has gained additional retort pet food and snack food volumes and, in conjunction with the specialized printed packaging product group, will target growth opportunities with pharmaceutical customers arising from the recently launched strategic Wiicare healthcare partnership with Wipak, Winpak's European sister company. In addition, the Wiicare initiative is pursuing new medical customer prospects. The packaging machinery segment continues to generate a vibrant level of machine orders, keeping the operations busy for the remainder of 2021.



Raw material input costs for Wipak's three main resins increased dramatically during the first quarter of the year with the steep upward trend continuing during the second quarter with notable price increases being implemented by producers. The elevated resin costs are due to supply/demand imbalances from: slow producer production recovery from the extreme winter storm in mid-February across the US Gulf Coast, accelerated global demand for feedstocks, heightened market demand from pandemic reopenings and planned/unplanned plant outages at several producers. The supply shortfalls forced producers to declare force majeure and put customers on allocation. Wipak's procurement group has been working relentlessly over the past several months to source adequate supply of the affected resins. Resin supply is expected to return to normal capacity in the coming months and continue into the fourth quarter barring any further unforeseen events. These unique market circumstances have created unprecedented, inflated resin prices with gradual relief expected to commence in the second half of the third quarter and persist through the fourth quarter. The higher resin prices placed appreciable downward pressure on the Company's gross profit margins in the second quarter, however, these higher resin costs will generate substantial customer selling price increases in the upcoming quarters due to the Company's agreements with customers to pass-through these increased costs as 67 percent of Wipak's revenues are indexed albeit with a 90 to 120-day time lag. These selling price adjustments will assist in providing a positive uplift to Wipak's gross profit margins. In addition, during the second quarter, selling price increases were implemented with non-indexed customers with the potential for additional amounts being passed on in the third quarter. Pronounced escalations in freight and distribution expenses during the first six months of the year are expected to be prevalent for the remainder of 2021. Elevated pre-production costs will be incurred during the fourth quarter of this year with the start-up of both the new BOPA line and cast co-extrusion line in the two Winnipeg, Manitoba plants.

Capital spending accelerated during the second quarter with expenditures for 2021 forecast to be between \$60 to \$70 million. In the second quarter, the modified atmosphere packaging plant in Winnipeg, Manitoba completed its new conversion capabilities for reclosable lidding and spouted pouches and finished retrofitting a cast co-extrusion line, advancing Wipak's technical capabilities with the next generation of reusable/recyclable high-barrier thermoformable films. In addition, much needed capacity with a new cast co-extrusion line is scheduled for start-up early in the fourth quarter of this year. The new biaxially oriented nylon line installation in Winnipeg, Manitoba is advancing with commercialization planned during the fourth quarter of 2021. The rigid container facility in Sauk Village, Illinois is completing the installation of the building infrastructure and initial production equipment to provide the manufacturing capabilities to produce injection molded containers and in-mold labels with production scale-up to begin early in the fourth quarter of this year. Focused and dedicated resources will be allocated to capital spending that augments Wipak's technical expertise and capabilities in producing sustainable packaging products that are actively being pursued by customers. Acquisition opportunities have started to resurface in the market as the North American economy continues to reopen from the COVID-19 pandemic. Wipak will continue to evaluate potential acquisition opportunities that align strategically with the Company's fundamental strengths in sophisticated high-barrier packaging for food, medical and pharmaceutical applications that provide long-term shareholder value.

Accounting Changes - Accounting Standards Implemented in 2021

a) COVID-19-Related Rent Concessions

In May 2020, the IASB issued "COVID-19-Related Rent Concessions (Amendment to IFRS 16)", which amends IFRS 16 "Leases" to provide lessees with a practical expedient that relieves lessees from assessing whether a COVID-19-related rent concession is a lease modification. The amendment was implemented with retrospective application, effective December 28, 2020. On March 31, 2021, the IASB extended by 12 months the availability of the practical expedient issued in May 2020. The amendment had no impact on the Company's unaudited interim condensed consolidated financial statements.

Accounting Changes - Future Changes to Accounting Standards

a) Property, Plant and Equipment: Proceeds Before Intended Use

In May 2020, the International Accounting Standards Board (IASB) issued "Property, Plant and Equipment: Proceeds Before Intended Use (Amendments to IAS 16)", which prohibits deducting amounts received from selling items produced while preparing the asset for its intended use from the cost of property, plant and equipment. Instead, such sales proceeds and related costs will be recognized within the statement of income. The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and are to be applied retrospectively. The Company does not expect the amendments to have a significant impact on the consolidated financial statements when they are adopted in 2022.

b) Onerous Contracts - Cost of Fulfilling a Contract

In May 2020, the IASB issued "Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37)", which specifies which costs a company includes when assessing whether a contract will be loss-making. The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and are to be applied prospectively. The Company does not expect the amendments to have a significant impact on the consolidated financial statements when they are adopted in 2022.



(c) Deferred Taxes Related to Assets and Liabilities Arising from a Single Transaction:

In May 2021, the IASB issued “Deferred Taxes Related to Assets and Liabilities Arising from a Single Transaction (Amendments to IAS 12)”, which introduces an exception to the initial recognition exemption for deferred tax on transactions such as leases and decommissioning obligations. Applying this exception, a company does not apply the initial recognition exemption for transactions that give rise to equal taxable and deductible temporary differences. The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and are to be applied retrospectively. Early adoption is permitted. The Company does not expect the amendments to have a significant impact on the consolidated financial statements when they are adopted in 2023.


Controls and Procedures

Disclosure Controls

Management is responsible for establishing and maintaining disclosure controls and procedures in order to provide reasonable assurance that material information relating to the Company is made known to them in a timely manner and that information required to be disclosed is reported within time periods prescribed by applicable securities legislation. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based on management’s evaluation of the design of the Company’s disclosure controls and procedures, the Company’s Chief Executive Officer and Chief Financial Officer have concluded that these controls and procedures are designed as of June 27, 2021 to provide reasonable assurance that the information being disclosed is recorded, summarized and reported as required.

Internal Controls Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. Internal control systems, no matter how well designed, have inherent limitations and therefore can only provide reasonable assurance as to the effectiveness of internal controls over financial reporting, including the possibility of human error and the circumvention or overriding of the controls and procedures. Management used the Internal Control – Integrated Framework published by the Committee of Sponsoring Organizations of the Treadway Commission (COSO 2013) as the control framework in designing its internal controls over financial reporting. Based on management’s design of the Company’s internal controls over financial reporting, the Company’s Chief Executive Officer and Chief Financial Officer have concluded that these controls and procedures are designed as of June 27, 2021 to provide reasonable assurance that the financial information being reported is materially accurate. During the second quarter ended June 27, 2021, there have been no changes to the design of the Company’s internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, its internal controls over financial reporting.



Winpak Ltd.
Interim Condensed Consolidated Financial Statements
Second Quarter Ended: June 27, 2021

These interim condensed consolidated financial statements have not been audited or reviewed by the Company's independent external auditors, KPMG LLP.



Winpak Ltd.
Condensed Consolidated Balance Sheets
(thousands of US dollars) (unaudited)

	Note	June 27 2021	December 27 2020
Assets			
Current assets:			
Cash and cash equivalents		513,251	495,346
Trade and other receivables	14	155,011	135,406
Income taxes receivable		8,485	10,506
Inventories	8	160,672	135,629
Prepaid expenses		6,044	3,128
Derivative financial instruments		1,295	1,138
		<u>844,758</u>	<u>781,153</u>
Non-current assets:			
Property, plant and equipment	9	513,512	507,461
Intangible assets and goodwill		35,239	35,887
Employee benefit plan assets		7,888	8,114
		<u>556,639</u>	<u>551,462</u>
Total assets		<u>1,401,397</u>	<u>1,332,615</u>
Equity and Liabilities			
Current liabilities:			
Trade payables and other liabilities		236,853	64,592
Contract liabilities		3,884	1,775
Provisions		-	149
Income taxes payable		10	1,490
Derivative financial instruments		17	-
		<u>240,764</u>	<u>68,006</u>
Non-current liabilities:			
Employee benefit plan liabilities		14,442	13,484
Deferred income		14,707	14,359
Provisions and other long-term liabilities		13,513	13,770
Deferred tax liabilities		58,884	55,953
		<u>101,546</u>	<u>97,566</u>
Total liabilities		<u>342,310</u>	<u>165,572</u>
Equity:			
Share capital		29,195	29,195
Reserves		936	834
Retained earnings		993,711	1,103,435
Total equity attributable to equity holders of the Company		<u>1,023,842</u>	<u>1,133,464</u>
Non-controlling interests		<u>35,245</u>	<u>33,579</u>
Total equity		<u>1,059,087</u>	<u>1,167,043</u>
Total equity and liabilities		<u>1,401,397</u>	<u>1,332,615</u>

See accompanying notes to condensed consolidated financial statements.

Winpak Ltd.**Condensed Consolidated Statements of Income***(thousands of US dollars, except per share amounts) (unaudited)*

	Note	Quarter Ended		Year-To-Date Ended	
		June 27 2021	June 28 2020	June 27 2021	June 28 2020
Revenue	6	243,969	216,201	468,775	429,797
Cost of sales		(174,279)	(148,156)	(333,250)	(297,583)
Gross profit		69,690	68,045	135,525	132,214
Sales, marketing and distribution expenses		(20,366)	(16,407)	(39,957)	(34,108)
General and administrative expenses		(7,670)	(7,607)	(16,155)	(15,700)
Research and technical expenses		(4,581)	(3,859)	(8,611)	(7,912)
Pre-production expenses		-	-	-	(178)
Other income (expenses)	7	1,395	214	1,948	(2,809)
Income from operations		38,468	40,386	72,750	71,507
Finance income		212	744	489	2,403
Finance expense		(464)	(613)	(907)	(1,242)
Income before income taxes		38,216	40,517	72,332	72,668
Income tax expense		(8,777)	(10,597)	(17,651)	(19,202)
Net income for the period		29,439	29,920	54,681	53,466
Attributable to:					
Equity holders of the Company		28,520	29,226	53,015	52,381
Non-controlling interests		919	694	1,666	1,085
		29,439	29,920	54,681	53,466
Basic and diluted earnings per share - cents	12	44	45	82	81

Condensed Consolidated Statements of Comprehensive Income*(thousands of US dollars) (unaudited)*

	Note	Quarter Ended		Year-To-Date Ended	
		June 27 2021	June 28 2020	June 27 2021	June 28 2020
Net income for the period		29,439	29,920	54,681	53,466
<u>Items that are or may be reclassified subsequently to the statements of income:</u>					
Cash flow hedge gains (losses) recognized		727	520	1,215	(1,623)
Cash flow hedge (gains) losses transferred to the statements of income	7	(623)	464	(1,075)	391
Income tax effect		(28)	(264)	(38)	329
		76	720	102	(903)
Other comprehensive income (loss) for the period - net of income tax		76	720	102	(903)
Comprehensive income for the period		29,515	30,640	54,783	52,563
Attributable to:					
Equity holders of the Company		28,596	29,946	53,117	51,478
Non-controlling interests		919	694	1,666	1,085
		29,515	30,640	54,783	52,563

See accompanying notes to condensed consolidated financial statements.



Winpak Ltd.

Condensed Consolidated Statements of Changes in Equity

(thousands of US dollars) (unaudited)

	Note	Attributable to equity holders of the Company					Non-controlling interests	Total equity
		Share capital	Reserves	Retained earnings	Total			
Balance at December 30, 2019		29,195	380	1,005,202	1,034,777	30,985	1,065,762	
Comprehensive (loss) income for the period								
Cash flow hedge losses, net of tax		-	(1,189)	-	(1,189)	-	(1,189)	
Cash flow hedge losses transferred to the statements of income, net of tax		-	286	-	286	-	286	
Other comprehensive loss		-	(903)	-	(903)	-	(903)	
Net income for the period		-	-	52,381	52,381	1,085	53,466	
Comprehensive (loss) income for the period		-	(903)	52,381	51,478	1,085	52,563	
Dividends	11	-	-	(2,820)	(2,820)	-	(2,820)	
Balance at June 28, 2020		29,195	(523)	1,054,763	1,083,435	32,070	1,115,505	
Balance at December 28, 2020		29,195	834	1,103,435	1,133,464	33,579	1,167,043	
Comprehensive income for the period								
Cash flow hedge gains, net of tax		-	889	-	889	-	889	
Cash flow hedge gains transferred to the statements of income, net of tax		-	(787)	-	(787)	-	(787)	
Other comprehensive income		-	102	-	102	-	102	
Net income for the period		-	-	53,015	53,015	1,666	54,681	
Comprehensive income for the period		-	102	53,015	53,117	1,666	54,783	
Dividends	11	-	-	(162,739)	(162,739)	-	(162,739)	
Balance at June 27, 2021		29,195	936	993,711	1,023,842	35,245	1,059,087	

See accompanying notes to condensed consolidated financial statements.

Winpak Ltd.**Condensed Consolidated Statements of Cash Flows***(thousands of US dollars) (unaudited)*

	Note	Quarter Ended		Year-To-Date Ended	
		June 27 2021	June 28 2020	June 27 2021	June 28 2020
Cash provided by (used in):					
Operating activities:					
Net income for the period		29,439	29,920	54,681	53,466
Items not involving cash:					
Depreciation		11,365	11,142	22,616	21,944
Amortization - deferred income		(407)	(382)	(791)	(770)
Amortization - intangible assets		419	410	834	831
Employee defined benefit plan expenses		1,234	855	2,357	1,770
Net finance expense (income)		252	(131)	418	(1,161)
Income tax expense		8,777	10,597	17,651	19,202
Other		(1,502)	(441)	(2,824)	(782)
Cash flow from operating activities before the following		49,577	51,970	94,942	94,500
Change in working capital:					
Trade and other receivables		(3,949)	3,784	(19,605)	4,172
Inventories		(13,419)	(3,797)	(25,043)	(439)
Prepaid expenses		257	309	(2,916)	(1,835)
Trade payables and other liabilities		10,158	7,717	12,450	566
Contract liabilities		(30)	442	2,109	(784)
Employee defined benefit plan contributions		(883)	(109)	(1,014)	(1,408)
Income tax paid		(4,183)	(9,908)	(11,539)	(17,200)
Interest received		184	735	436	2,284
Interest paid		(365)	(443)	(719)	(920)
Net cash from operating activities		37,347	50,700	49,101	78,936
Investing activities:					
Acquisition of property, plant and equipment - net		(18,483)	(10,864)	(27,549)	(17,251)
Acquisition of intangible assets		(82)	(57)	(185)	(88)
		(18,565)	(10,921)	(27,734)	(17,339)
Financing activities:					
Payment of lease liabilities		(205)	(97)	(394)	(198)
Dividends paid	11	(1,550)	(1,394)	(3,068)	(2,885)
		(1,755)	(1,491)	(3,462)	(3,083)
Change in cash and cash equivalents		17,027	38,288	17,905	58,514
Cash and cash equivalents, beginning of period		496,224	417,385	495,346	397,159
Cash and cash equivalents, end of period		513,251	455,673	513,251	455,673

See accompanying notes to condensed consolidated financial statements.

1. General

Winpak Ltd. (the “Company” or “Winpak”) is incorporated under the Canada Business Corporations Act. The Company manufactures and distributes high-quality packaging materials and related packaging machines. The Company’s products are used primarily for the packaging of perishable foods, beverages and in healthcare applications. The address of the Company’s registered office is 100 Saulteaux Crescent, Winnipeg, Manitoba, Canada R3J 3T3.

2. Basis of Presentation

Statement of compliance

The unaudited interim condensed consolidated financial statements were prepared in accordance with International Financial Reporting Standards (IFRS). The unaudited interim condensed consolidated financial statements are in compliance with IAS 34. Accordingly, certain information and note disclosures normally included in annual consolidated financial statements prepared in accordance with IFRS as issued by the International Accounting Standards Board (IASB) have been omitted or condensed. These unaudited interim condensed consolidated financial statements should be read in conjunction with the Company’s consolidated financial statements for the year ended December 27, 2020, which are included in the Company’s 2020 Annual Report.

The fiscal year of the Company ends on the last Sunday of the calendar year. As a result, the Company’s fiscal year is usually 52 weeks in duration, but includes a 53rd week every five to six years. The 2021 and 2020 fiscal years are both comprised of 52 weeks and each quarter of 2021 and 2020 are comprised of 13 weeks.

The unaudited interim condensed consolidated financial statements were approved by the Audit Committee on behalf of the Board of Directors on July 22, 2021.

Coronavirus (COVID-19)

In March 2020, the World Health Organization declared a global pandemic known as Coronavirus (COVID-19). The extent of the pandemic’s effect on the Company’s operational and financial performance will depend on future developments, including the extent and duration of the pandemic, both of which are uncertain and difficult to predict. As a result, it is not currently possible to ascertain the overall financial impact on the Company’s business. Winpak has significant cash resources on hand, unused credit facilities comprised of unsecured operating lines of \$38 million and strong cash flows from operations to enable the Company to function effectively during the COVID-19 pandemic.

Since the first half of 2020, all Winpak facilities in North America have been directly impacted by health state of emergency orders restricting business activities, movement of people, size of groups and instituting mandatory quarantine for travelers. Several of these local orders were withdrawn in the first half of 2021. Wherever a shelter-in-place order or state of emergency was declared, local and federal authorities identified under specific acts, which essential industries could remain open and active until further notice. In all affected jurisdictions, Winpak was classified as an essential provider of packaging materials and machinery to the food and healthcare industries, and was being actively urged by its customers to provide uninterrupted supply of quality packaging materials and machinery to maintain their essential supply chains. As of the date of these interim financial statements, all Winpak production sites are operational and working with the complete support of equally determined suppliers and logistics companies servicing customers who face similar challenges to stay in operation and supply our communities with food and healthcare supplies. With the tremendous support and dedication of all stakeholders, the Company has spared no effort to strengthen a safe workplace in all production facilities as well as curb the spread of the virus through a comprehensive and as we have learned, expanding list of counter safety measures. All sites meticulously reviewed and updated their disaster mitigation and recovery plans for readiness in the face of any contamination.

3. Accounting Standards Implemented in 2021

The following accounting standard came into effect commencing in the Company’s 2021 fiscal year:

(a) COVID-19-Related Rent Concessions:

In May 2020, the IASB issued “COVID-19-Related Rent Concessions (Amendment to IFRS 16)”, which amends IFRS 16 “Leases” to provide lessees with a practical expedient that relieves lessees from assessing whether a COVID-19-related rent concession is a lease modification. The amendment was implemented with retrospective application, effective December 28, 2020. On March 31, 2021, the IASB extended by 12 months the availability of the practical expedient issued in May 2020. The amendment had no impact on the Company’s unaudited interim condensed consolidated financial statements.

4. Future Accounting Standards

(a) Property, Plant and Equipment: Proceeds Before Intended Use:

In May 2020, the IASB issued "Property, Plant and Equipment: Proceeds Before Intended Use (Amendments to IAS 16)", which prohibits deducting amounts received from selling items produced while preparing the asset for its intended use from the cost of property, plant and equipment. Instead, such sales proceeds and related costs will be recognized within the statement of income. The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and are to be applied retrospectively. The Company does not expect the amendments to have a significant impact on the consolidated financial statements when they are adopted in 2022.

(b) Onerous Contracts - Cost of Fulfilling a Contract:

In May 2020, the IASB issued "Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37)", which specifies which costs a company includes when assessing whether a contract will be loss-making. The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and are to be applied prospectively. The Company does not expect the amendments to have a significant impact on the consolidated financial statements when they are adopted in 2022.

(c) Deferred Taxes Related to Assets and Liabilities Arising from a Single Transaction:

In May 2021, the IASB issued "Deferred Taxes Related to Assets and Liabilities Arising from a Single Transaction (Amendments to IAS 12)", which introduces an exception to the initial recognition exemption for deferred tax on transactions such as leases and decommissioning obligations. Applying this exception, a company does not apply the initial recognition exemption for transactions that give rise to equal taxable and deductible temporary differences. The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and are to be applied retrospectively. Early adoption is permitted. The Company does not expect the amendments to have a significant impact on the consolidated financial statements when they are adopted in 2023.

5. Segment Reporting

Operating segments and product groups

The Company provides three distinct types of packaging technologies: a) flexible packaging, b) rigid packaging and flexible lidding and c) packaging machinery. Each is deemed to be a separate operating segment.

The flexible packaging segment includes the modified atmosphere packaging, specialty films and biaxially oriented nylon product groups. Modified atmosphere packaging extends the shelf life of perishable foods, while at the same time maintains or improves the quality of the product. The packaging is used for a wide range of markets and applications, including fresh and processed meats, poultry, cheese, medical device packaging, high performance pouch applications and high-barrier films for converting applications. Specialty films include a full line of barrier and non-barrier films which are ideal for converting applications such as printing, laminating and bag making, including shrink bags. Biaxially oriented nylon film is stretched by length and width to add stability for further conversion using printing, metalizing or laminating processes and is ideal for food packaging applications such as cheese, fluid and viscous liquids, and industrial applications such as book covers and balloons.

The rigid packaging and flexible lidding segment includes the rigid containers, lidding and specialized printed packaging product groups. Rigid containers include portion control and single-serve containers, as well as plastic sheet, custom and retort trays, which are used for applications such as food, pet food, beverage, dairy, industrial and healthcare. Lidding products are available in die-cut, daisy chain and rollstock formats and are used for applications such as food, dairy, beverage, industrial and healthcare. Specialized printed packaging provides packaging solutions to the pharmaceutical, healthcare, nutraceutical, cosmetic and personal care markets.

Packaging machinery includes a full line of horizontal fill/seal machines for preformed containers and vertical form/fill/seal pouch machines for pumpable liquid and semi-liquid products and certain dry products.

Due to similar economic characteristics, including long-term sales volume growth and long-term average gross profit margins, and having similar products, production processes, types of customers and distribution methods, the flexible packaging and rigid packaging and flexible lidding operating segments have been aggregated as one reportable segment. In addition, the packaging machinery operating segment has been aggregated with these two segments as the segment's revenue and assets represents less than 3 percent of total Company revenue and assets.



Notes to Condensed Consolidated Financial Statements
For the periods ended June 27, 2021 and June 28, 2020
(thousands of US dollars, unless otherwise indicated) (Unaudited)

The Company operates principally in Canada and the United States. See note 6 for a breakdown of revenue by operating and geographic segment. The following summary presents property, plant and equipment, intangible assets and goodwill information by geographic segment:

	June 27 2021	December 27 2020
United States	262,955	266,533
Canada	266,477	257,304
Mexico	19,319	19,511
	548,751	543,348

6. Revenue

Most of the Company's contracts have a single performance obligation as the promise to transfer the individual goods. Revenue for each of the three operating segments is recognized at a point in time when the customer obtains control of a product, which typically takes place when legal title and physical possession of the product is transferred to the customer. These conditions are usually fulfilled upon shipment, however, in some instances, upon delivery. Invoices are generated when control has transferred and are usually payable within 30 to 60 days.

Disaggregation of Revenue

	Quarter Ended		Year-To-Date Ended	
	June 27 2021	June 28 2020	June 27 2021	June 28 2020
Operating segment				
Flexible packaging	124,910	114,720	240,786	226,852
Rigid packaging and flexible lidding	111,134	93,876	214,000	189,929
Packaging machinery	7,925	7,605	13,989	13,016
	243,969	216,201	468,775	429,797
Geographic segment				
United States	193,992	170,198	374,819	341,347
Canada	32,101	28,678	59,806	56,290
Mexico and other	17,876	17,325	34,150	32,160
	243,969	216,201	468,775	429,797

The Company's products are primarily used for the packaging of perishable foods and beverages, which accounted for more than 90 percent of sales during the year-to-date periods ended June 27, 2021 and June 28, 2020. Other markets include medical, pharmaceutical, personal care, industrial, and other consumer goods.

7. Other Income (Expenses)

	Quarter Ended		Year-To-Date Ended	
	June 27 2021	June 28 2020	June 27 2021	June 28 2020
Amounts shown on a net basis				
Foreign exchange gains (losses)	772	678	873	(2,418)
Cash flow hedge gains (losses) transferred from other comprehensive income	623	(464)	1,075	(391)
	1,395	214	1,948	(2,809)

8. Inventories

	June 27 2021	December 27 2020
Raw materials	45,005	36,928
Work-in-process	34,033	29,765
Finished goods	67,491	55,999
Spare parts	14,143	12,937
	160,672	135,629

Notes to Condensed Consolidated Financial Statements
For the periods ended June 27, 2021 and June 28, 2020
(thousands of US dollars, unless otherwise indicated) (Unaudited)

During the second quarter of 2021, the Company recorded, within cost of sales, inventory write-downs for slow-moving and obsolete inventory of \$833 (2020 - \$1,966) and reversals of previously written-down items of \$630 (2020 - \$258). On a year-to-date basis, the Company recorded, within cost of sales, inventory write-downs for slow-moving and obsolete inventory of \$2,435 (2020 - \$4,802) and reversals of previously written-down items of \$1,699 (2020 - \$1,915).

9. Property, Plant and Equipment

At June 27, 2021, the Company has commitments to purchase plant and equipment of \$22,961 (December 27, 2020 - \$26,294). No impairment losses or impairment reversals were recognized during the year-to-date periods ended June 27, 2021 and June 28, 2020.

10. Leases

Extension Options

Some leases of office and manufacturing facilities contain extension options exercisable by the Company up to one year before the end of the non-cancellable contract period. Where practicable, the Company seeks to include extension options in new leases to provide operational flexibility. The extension options held are exercisable only by the Company and not by the lessors. The Company assesses at lease commencement whether it is reasonably certain to exercise the extension options. The Company reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant change in circumstances within its control. At June 27, 2021, potential future lease payments not included in lease liabilities totaled \$5,552 on a discounted basis.

11. Dividends

During the second quarter of 2021, dividends in Canadian dollars of 3 cents per common share were declared (2020 - 3 cents) and on a year-to-date basis, 6 cents per common share were declared (2020 - 6 cents). In addition, on June 23, 2021, the Company declared a special dividend in Canadian dollars of \$3.00 per common share, payable on July 9, 2021.

12. Earnings Per Share

	Quarter Ended		Year-To-Date Ended	
	June 27 2021	June 28 2020	June 27 2021	June 28 2020
Net income attributable to equity holders of the Company	28,520	29,226	53,015	52,381
Weighted average shares outstanding (000's)	65,000	65,000	65,000	65,000
Basic and diluted earnings per share - cents	44	45	82	81

13. Financial Instruments

The Company measures assets and liabilities under the following fair value hierarchy in accordance with IFRS. The inputs used for fair value measurements, including their classification within the required three levels of the fair value hierarchy that prioritizes the inputs used for fair value measurement, are as follows:

- Level 1 - unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and
- Level 3 - inputs that are not based on observable market data.

The fair value of cash and cash equivalents, trade and other receivables, including trade and other receivables subject to factoring arrangements and classified as measured at fair value through other comprehensive income (FVOCI), trade payables and other liabilities approximate their carrying value because of the short-term maturity of these instruments. The fair value of foreign currency forward contracts, designated as cash flow hedges, has been determined by valuing those contracts to market against prevailing forward foreign exchange rates as at the reporting date.

The following table presents the classification of financial instruments within the fair value hierarchy:

Financial Assets (Liabilities)	Level 1	Level 2	Level 3	Total
<u>At June 27, 2021</u>				
Foreign currency forward contracts - net	-	1,278	-	1,278
<u>At December 27, 2020</u>				
Foreign currency forward contracts - net	-	1,138	-	1,138

When the Company has a legally enforceable right to set off supplier rebates accounts receivable against supplier trade payables and intends to settle the amount on a net basis or simultaneously, the balance is presented as an offset within 'Trade payables and other liabilities' on the consolidated balance sheet. At June 27, 2021, the supplier rebate receivable balance that was offset was \$4,935 (December 27, 2020 - \$5,390).

14. Financial Risk Management

In the normal course of business, the Company has risk exposures consisting primarily of foreign exchange risk, interest rate risk, commodity price risk, liquidity risk, and credit risk. The Company manages its risks and risk exposures through a combination of derivative financial instruments, insurance, a system of internal and disclosure controls and sound business practices. The Company does not purchase any derivative financial instruments for speculative purposes.

Financial risk management is primarily the responsibility of the Company's corporate finance function. Significant risks are regularly monitored and actions are taken, when appropriate, according to the Company's approved policies, established for that purpose. In addition, as required, these risks are reviewed with the Company's Board of Directors.

Foreign Exchange Risk

Translation differences arise when foreign currency monetary assets and liabilities are translated at foreign exchange rates that change over time. These foreign exchange gains and losses are recorded in other income (expenses). As a result of the Company's CDN dollar net asset monetary position as at June 27, 2021, a one-cent change in the period-end foreign exchange rate from 0.8130 to 0.8030 (CDN to US dollars) would have decreased net income by \$181 for the second quarter of 2021. Conversely, a one-cent change in the period-end foreign exchange rate from 0.8130 to 0.8230 (CDN to US dollars) would have increased net income by \$181 for the second quarter of 2021.

The Company's Foreign Exchange Policy requires that between 50 and 80 percent of the Company's net requirement of CDN dollars for the ensuing 9 to 15 months will be hedged at all times with a combination of cash and cash equivalents and forward or zero-cost option foreign currency contracts. The Company may also enter into foreign currency forward contracts when equipment purchases and special dividend payments will be settled in foreign currencies. Transactions are only conducted with certain approved 'AA' rated or higher Schedule 1 CDN financial institutions. All foreign currency contracts are designated as cash flow hedges of the highly probable CDN dollar expenditures. These derivatives meet the hedge effectiveness criteria as a result of the following factors:

- a) An economic relationship exists between the hedged item and the hedging instrument as notional amounts match and both the hedged item and hedging instrument fair values move in response to the same risk - foreign exchange rates. There are no significant reasons or causes for the designated hedged item and hedging instrument to be mismatched since the hedging instrument matures during the same month as the expected hedged expenditures are incurred. The correlation between the foreign exchange rate of the hedged item and the hedging instrument should be highly correlated and closely aligned as the maturity and the notional amount are the same.
- b) The hedge ratio is one to one for this hedging relationship as the hedged item is foreign currency risk that is hedged with a foreign currency hedging instrument.
- c) Credit risk is not material in the fair value of the hedging instrument.

The Company has identified two sources of potential ineffectiveness: a) the timing of cash flow differences between the expenditure and the related derivative and b) the inclusion of credit risk in the fair value of the derivative not replicated in the hedged item. The Company expects the impact of these sources of hedge ineffectiveness to be minimal. The timing of hedge settlements and incurred expenditures are closely aligned as they are expected to occur within 30 days of each other. Credit risk is not a material component of the fair value of the Company's hedging instruments as all counterparties are 'AA' rated or higher Schedule 1 CDN financial institutions.

Certain foreign currency contracts matured during the second quarter of 2021 and the Company realized pre-tax foreign exchange gains of \$623 (year-to-date gains - \$1,075) which were recorded in other income (expenses). During the second quarter of 2020, the Company realized pre-tax foreign exchange losses of \$464 (year-to-date losses - \$391) which were recorded in other income (expenses).

As at June 27, 2021, the Company had US to CDN dollar foreign currency forward contracts outstanding with a notional amount of US \$30.0 million at an average exchange rate of 1.2832 maturing between July 2021 and March 2022. The fair value of these financial instruments was \$1,278 US and the corresponding unrealized gain has been recorded in other comprehensive income. In addition, as at June 27, 2021, the Company had US to CDN dollar foreign currency forward contracts outstanding with a notional amount of US \$100.0 million at an average exchange rate of 1.2169 maturing in July 2021 to partially fund the special dividend of CDN \$195.0 million declared on June 23, 2021 and payable on July 9, 2021. The Company did not recognize any ineffectiveness on the hedging instruments for the year-to-date periods ended June 27, 2021 and June 28, 2020.

Interest Rate Risk

The Company's interest rate risk arises from interest rate fluctuations on the finance income that it earns on its cash invested in money market accounts and short-term deposits. The Company developed and implemented an investment policy, which was approved by the Company's Board of Directors, with the primary objective to preserve capital, minimize risk and provide liquidity. Regarding the June 27, 2021 cash and cash equivalents balance of \$513.3 million, a 1.0 percent increase/decrease in interest rate fluctuations would increase/decrease income before income taxes by \$5,133 annually.

Commodity Price Risk

The Company's manufacturing costs are affected by the price of raw materials, namely petroleum-based and natural gas-based plastic resins and aluminum. In order to manage its risk, the Company has entered into selling price-indexing programs with certain customers. Changes in raw material prices for these customers are reflected in selling price adjustments but there is a slight time lag. For the year-to-date ended June 27, 2021, 67 percent of revenue was generated from customers with selling price-indexing programs. For all other customers, the Company's preferred practice is to match raw material cost changes with selling price adjustments, albeit with a slight time lag. This matching is not always possible, as customers react to selling price pressures related to raw material cost fluctuations according to conditions pertaining to their markets.

Liquidity Risk

Liquidity risk is the risk that the Company would not be able to meet its financial obligations as they come due. Management believes that the liquidity risk is low due to the strong financial condition of the Company. This risk assessment is based on the following: (a) cash and cash equivalents amounts of \$513.3 million, (b) no outstanding bank loans, (c) unused credit facilities comprised of unsecured operating lines of \$38 million, (d) the ability to obtain term-loan financing to fund an acquisition, if needed, (e) an informal investment grade credit rating and (f) the Company's ability to generate positive cash flows from ongoing operations. Management believes that the Company's cash flows are more than sufficient to cover its operating costs, working capital requirements, capital expenditures, payment of lease liabilities and dividend payments in the next twelve months. The Company's trade payables and other liabilities and derivative financial instrument liabilities are all due within twelve months.

Credit Risk

The Company is exposed to credit risk from its cash and cash equivalents held with banks and financial institutions, derivative financial instruments (foreign currency forward contracts), as well as credit exposure to customers, including outstanding trade and other receivable balances.

The following table details the maximum exposure to the Company's counterparty credit risk which represents the carrying value of the financial asset:

	June 27 2021	December 27 2020
Cash and cash equivalents	513,251	495,346
Trade and other receivables	155,011	135,406
Foreign currency forward contracts	1,295	1,138
	669,557	631,890

Credit risk on cash and cash equivalents and other financial instruments arises in the event of non-performance by the counterparties when the Company is entitled to receive payment from the counterparty who fails to perform. The Company has established an investment policy to manage its cash. The policy requires that the Company manage its risk by investing its excess cash on hand on a short-term basis, up to a maximum of six months, with several financial institutions and/or governmental bodies that must be rated 'AA' or higher for CDN financial institutions and 'A-1' or higher for US financial institutions by recognized international credit rating agencies or insured 100 percent by the US government or a 'AAA' rated CDN federal or provincial government. The Company manages its counterparty risk on its financial instruments by only dealing with 'AA' rated or higher Schedule 1 CDN financial institutions.

In the normal course of business, the Company is exposed to credit risk on its trade and other receivables from customers. To mitigate such risk, the Company performs ongoing customer credit evaluations and assesses their credit quality by taking into account their financial position, past experience and other pertinent factors. Management regularly monitors customer credit limits, performs credit reviews and, in certain cases insures trade and other receivables against credit losses.

During the second quarter of 2021, the Company incurred costs on the sale of trade receivables of \$346 (2020 - \$499). Of these costs, \$243 was recorded in finance expense (2020 - \$402) and \$103 was recorded in general and administrative expenses (2020 - \$97). On a year-to-date basis, the Company incurred costs on the sale of trade receivables of \$582 (2020 - \$996). Of these costs, \$416 was recorded in finance expense (2020 - \$823) and \$166 was recorded in general and administrative expenses (2020 - \$173).

As at June 27, 2021, the Company believes that the credit risk for trade and other receivables is mitigated due to the following: a) a broad customer base which is dispersed across varying market sectors and geographic locations, b) 98 percent of the gross trade and other receivables balance is within 30 days of the agreed upon payment terms with customers, c) the sale of certain extended term trade receivables without recourse to a third party and d) 35 percent of the trade and other receivables balance is insured against credit losses. The Company's exposure to the ten largest customer balances, on aggregate, accounted for 40 percent of the total trade and other receivables balance.



Notes to Condensed Consolidated Financial Statements
For the periods ended June 27, 2021 and June 28, 2020
(thousands of US dollars, unless otherwise indicated) (Unaudited)

The carrying amount of trade and other receivables is reduced through the use of an allowance for expected credit losses and the amount of the loss is recognized in the statement of income within general and administrative expenses. When a receivable balance is considered uncollectible, it is written off against the allowance for expected credit losses. Subsequent recoveries of amounts previously written off are credited against general and administrative expenses in the statement of income. In its assessment of the allowance for expected credit losses as at June 27, 2021, the Company considered the economic impact of the COVID-19 pandemic on its assessment, including the risk of default of its customers given the economic downturn caused by this pandemic. During the second quarter of 2021, the Company recorded impairment recoveries on trade and other receivables of \$171 (2020 - \$262 impairment losses). On a year-to-date basis, the Company recorded impairment losses on trade and other receivables of \$295 (2020 - \$438).

The following table sets out the aging details of the Company's trade and other receivables balances outstanding based on when the receivable was due and payable and related allowance for expected credit losses:

	June 27 2021	December 27 2020
Current (not past due)	137,549	112,780
1 - 30 days past due	16,165	20,026
31 - 60 days past due	2,135	2,476
More than 60 days past due	1,221	2,167
	<u>157,070</u>	<u>137,449</u>
Less: Allowance for expected credit losses	<u>(2,059)</u>	<u>(2,043)</u>
Total trade and other receivables, net	<u>155,011</u>	<u>135,406</u>

15. Seasonality

The Company experiences seasonal variation in revenue, with revenue typically being the highest in the second and fourth quarters, and lowest in the first quarter.